



September 2018

WELCOME TO CITYLINK, a new publication that includes news about economic development activity in the City of Lincoln. Keep up-to-date with emerging companies, expanding businesses and other interesting updates that make Lincoln one of Northern California's fastest growing, in-demand communities.

La Piccolina Baby Boutique

La Piccolina Baby Boutique recently located in Downtown Lincoln. This unique boutique offers infant clothing, gifts, and decor. The retail space includes a child play area, a dad cave, and consignment section. Located at 615 5th Street, La Piccolina is open Monday through Saturday, 10 AM to 6 PM. Their decision to open a storefront business in Lincoln illustrates the abundance of families in the area who desire local shopping and gift options for babies! **Learn more at la-piccolina.com or call (916) 246-9490.**



Precision Medical Products



Precision Medical Products (PMP) is a medical supply manufacturer and distributor that started in 2010 as a self-funded startup. Within five years, PMP grew to more than \$20M in annual sales, with a team of 113 employees in 18 states. PMP has acquired a 20,000 square foot, light industrial building 1751 Aviation Boulevard at Lincoln's AirCenter Business Park and will develop a state of the art manufacturing and distribution center utilizing Lincoln's Foreign Trade Zone to defer taxes and tariffs, saving hundreds of thousands per year. **Learn more at pmpmed.com.**

Foreign Trade Zones



Did you know that Lincoln has the distinction of having Foreign Trade Zone #143 (FTZ) at the Lincoln AirCenter Business Park? Foreign Trade Zones are designated areas within the United States where qualifying businesses are considered "out of the country" for customs purposes. Businesses can reduce costs by deferring, reducing or eliminating customs duties on imported products and materials. Merchandise exported from, or imported into, an FTZ is excluded from customs duties and excise taxes until the product leaves the FTZ for U.S. consumption. Companies may import foreign and domestic merchandise for storage, display, assembly, manufacture, processing or packaging. Read more below about two businesses that have located to our FTZ.

Continued

Shari's Berries and FTD Floral

A thorough and exhaustive site selection process in Northern California landed the relocation of Shari's Berries at the Lincoln AirCenter Business Park. They chose Lincoln and this 80,000 square foot location specifically because the availability of industrial space, the affordability of our real estate



and the quality of life for their workforce. All from their Lincoln location, Shari's Berries dips the freshest berries and treats in decadent and

imaginative toppings and decorations. Then, the products are hand wrapped to ship to arrive fresh, delicious and on-time, guaranteed. In addition, the operation includes an expansion to provide floral delivery by ProFlowers. The operation represents approximately 150 jobs year-round with peaks of over 600 during major holiday times. **Learn more at berries.com.**



Economic Development Manager - Shawn Tillman

Are you interested in locating your business to Lincoln or do you have a question about commercial availability, zoning codes, or economic development? Shawn Tillman, Economic Development Manager, is here to answer all of your questions and get you pointed in the right direction.

Contact Shawn at Shawn.Tillman@lincolnca.gov or (916) 434-2460.

Citizen Vine and Citizen Grind

Paul Jansen, founder of Lincoln-born bistro Citizen Vine, has opened Citizen Grind, a craft coffee bar and café, at 825 Twelve Bridges Drive, Suite 65. Both restaurants are located in The Village at Twelve Bridges and each provides a casual, intimate, and relaxed environment where guests can enjoy craft coffee, tea, and inventive breakfast and lunch fare, or sip on carefully chosen wine or beer and enjoy a delicious variety of small plate offerings. For Citizen Vine and Citizen Grind, "Pouring for the People" is more than a tagline, it's a way of life! **Learn more at www.facebook.com/citizengrindcoffee.**

