

## **Status Quo Option: Lincoln Regional Airport – municipal owned facility**

1. *General*
  - a. Public use – Municipal owned and operated
  - b. Hours attended by staff – M-F; 8:00 – 5:00
2. *Runways:*
  - a. One runway - 6,001 ft;
3. *Hangars*
  - a. 207
  - b. 20 acres ramp for tie down
4. *Aircraft*
  - a. 125
  - b. Operations/day – 204
  - c. 50% GA; 50% transient/air taxi
5. *Fuel Service*
  - a. Contracted FBO (Epic Worldwide); 5 year contract (cancelable)
  - b. City sets fuel price
  - c. City staff provide all fueling services
6. *Business Services*
  - a. Crosswind Properties – hangars
  - b. NorCal Flight Center – flight school
  - c. Kracon Aircraft Refinishing – aircraft painting
  - d. Lincoln Skyways – Flight training, upholstery repair; mechanical repairs
7. *Developable land* – 341 acres in six zones
8. *Staff*
  - a. City employees
    - i. In city employee union
    - ii. Work week – 8 am- 5pm, five days/week; overtime evenings and weekends when necessary for special fueling
  - b. Two (maintenance; fueling)
  - c. No full time airport manager (Director of Public Services acts as the airport manager – 5% of her time)
  - d. No part-time employees
  - e. Non airport employee support provided by city public works/public services divisions
9. *Finances (rounded \$000)*
  - a. Fund Balance – (\$5,500,000)
  - b. Operating Net income/(Loss)
    - i. 2013 – (\$363,000)
    - ii. 2014 – (\$231,000)

- iii. 2015 – (\$284,000)
- iv. 2016 – (\$237,000)
- v. 2017 – (\$140,000)
- c. Revenue Sources (2017 Budget)
  - i. Fuel - \$800,000 (63%)
  - ii. Rents/Leases - \$425,000 (32%)
  - iii. Aircraft taxes - \$40,000 (4%)
  - iv. Other - \$7,700 (1%)
  - v. Business Dvl rental income - \$0

- 10. Current governance advantages/disadvantages
  - a. Advantages/Strengths:
    - i. City has full control over all aspects of the Airport
    - ii. Staff are city employees with extensive operational experience
    - iii. Synergy with other city operations
  - b. Disadvantages/Weaknesses
    - i. High cost of salaries and benefits - \$275,000 (Sal/EB) for two employees
    - ii. Difficulty in rapid hiring/firing due to employee contracts
    - iii. No regular services after standard work hours (evening or weekend)
  - c. Opportunities
    - i. If profitable, all profits stay with the city
  - d. Threats:
    - i. Continued operating losses pose a significant negative impact on city general fund

11. Change of governance options: the (part time airport manager stated that  
 XXX  
 XXX

12. Enabling documents – not applicable

*Italics = information from AirNav or governmental website.*

Non-italics = information from personal contact:

Contact Information:

Person:

Telephone:

Email

Date: